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## **Tan Chong International Limited** 陳唱國際有限公司

(Incorporated in Bermuda with limited liability)

(Stock Code: 693)

#### **INTERIM RESULTS**

The board of directors (the "Board") of Tan Chong International Limited (the "Company") wishes to announce the following unaudited results of the Company and its subsidiaries (the "Group") for the six months ended 30 June 2019.

#### **Consolidated Statement of Profit or Loss (Unaudited)** 2010

for the six months ended 30 June 2019	induction (	Six months ended 30 June		
	Note	2019	2018	
		HK\$'000	HK\$'000	
		(Unaudited)	(Unaudited)	
Revenue	3	6,911,487	7,779,025	
Cost of sales		(5,543,194)	(6,159,111)	
Gross profit		1,368,293	1,619,914	
Other net income		84,154	113,144	
Distribution costs		(640,432)	(614,646)	
Administrative expenses		(568,870)	(544,526)	
Other operating expenses		(15,361)	(17,351)	
Profit from operations		227,784	556,535	
Finance costs		(51,205)	(46,652)	
Share of profits less losses of associates		36,100	36,339	
Profit before taxation	4	212,679	546,222	
Income tax expense	5	(69,499)	(147,100)	
Profit for the period		143,180	399,122	
Attributable to:				
Equity shareholders of the Company		97,137	346,976	
Non-controlling interests		46,043	52,146	
Profit for the period		143,180	399,122	
Earnings per share	7			
Basic and diluted		HK\$0.05	HK\$0.17	

	HK\$0.17
-	

# **Consolidated Statement of Profit or Loss and Other Comprehensive Income (Unaudited)** for the six months ended 30 June 2019

for the six months ended 30 June 2019	Six months ended 30, 2019	
	HK\$'000	HK\$'000
	(Unaudited)	(Unaudited)
Profit for the period	143,180	399,122
Other comprehensive income for the period (after tax and reclassification adjustments)		
Items that will not be reclassified to profit or loss:		
Remeasurement of net defined benefit liability	(9,767)	(3,021)
Investments designated as at fair value through other comprehensive income:		
- changes in fair value recognised during the period	255,023	(226,840)
	245,256	(229,861)
Items that may be reclassified to profit or loss:		
Exchange differences on translation of financial statements of:		
- subsidiaries outside Hong Kong	21,961	(94,370)
- associates outside Hong Kong	2,263	(9,722)
	24,224	(104,092)
Other comprehensive income for the period	269,480	(333,953)
Total comprehensive income for the period	412,660	65,169
Attributable to:		
Equity shareholders of the Company	317,818	(1,138)
Non-controlling interests	94,842	66,307
Total comprehensive income for the period	412,660	65,169

### Consolidated Statement of Financial Position (Unaudited)

at 30 June 2019

		At	At
		30 June	31 December
	Note	2019	2018
	11000	HK\$'000	HK\$'000
		(Unaudited)	(Audited)
Non-current assets			
Investment properties		3,464,423	3,443,029
Other property, plant and equipment		4,424,304	4,325,588
Interest in leasehold land		61,017	61,554
Right-of-use assets		960,622	-
Intangible assets		99,298	110,633
Goodwill		58,349	43,486
Interest in associates		876,158	862,729
Other financial assets		60,181	57,179
Hire purchase debtors and instalments receivable		236,796	246,190
Non-current prepayments		144,387	134,832
Deferred tax assets		34,213	61,606
		10,419,748	9,346,826
Current assets			
Investments designated as at fair value through	2		
other comprehensive income	8	2,150,437	1,896,746
Inventories and other contract costs		2,365,937	2,166,126
Properties held for sale	0	16,741	16,644
Trade debtors	9	1,208,255	1,096,292
Hire purchase debtors and instalments receivable		111,903	116,497
Other debtors, deposits and prepayments		651,486	507,666
Amounts due from related companies		219	150
Cash and bank balances		2,245,228	3,090,532
Comment Rehilding		8,750,206	8,890,653
Current liabilities Unsecured bank overdrafts		87,118	07 600
Bank loans			97,600
Trade creditors	10	1,768,176 861,278	2,010,779 844,576
Other creditors and accruals	10	1,307,456	1,319,188
Amounts due to related companies		17,285	32,292
Lease liabilities		176,570	48,281
Current taxation		121,937	160,100
Provisions		62,072	79,896
10105010		4,401,892	4,592,712
Not automations			
Net current assets		4,348,314	4,297,941
Total assets less current liabilities		14,768,062	13,644,767

# **Consolidated Statement of Financial Position (Unaudited) (continued)** at 30 June 2019

	At	At
	30 June	31 December
	2019	2018
	HK\$'000	HK\$'000
	(Unaudited)	(Audited)
Non-current liabilities		
Bank loans	1,197,036	1,152,102
Lease liabilities	943,979	110,190
Net defined benefit retirement obligations	126,670	123,324
Deferred tax liabilities	88,395	75,303
Provisions	42,440	35,413
	2,398,520	1,496,332
NET ASSETS	12,369,542	12,148,435
Capital and Reserves		
Share capital	1,006,655	1,006,655
Reserves	10,126,663	9,999,086
Total equity attributable to equity		
shareholders of the Company	11,133,318	11,005,741
Non-controlling interests	1,236,224	1,142,694
TOTAL EQUITY	12,369,542	12,148,435

#### 1. Basis of preparation

The unaudited consolidated interim financial statements have been prepared in accordance with the requirements of the Listing Rules of The Stock Exchange of Hong Kong Limited (the "Stock Exchange"), including compliance with International Accounting Standard 34 "Interim Financial Reporting" issued by the International Accounting Standards Board.

The unaudited consolidated interim financial statements have been prepared in accordance with the same accounting policies adopted in the 2018 annual financial statements, except for the accounting policy changes that are expected to be reflected in the 2019 annual financial statements.

#### 2. Changes in accounting policies

#### (a) Overview

The International Accounting Standards Board ("IASB") has issued a number of new International Financial Reporting Standards ("IFRSs") and amendments to IFRSs that are first effective for the current accounting period of the Group. Of these, IFRS 16, Leases is relevant to the Group's financial statements.

The Group has not applied any new standard or interpretation that is not yet effective for the current accounting period.

The Group has been impacted by IFRS 16 in relation to accounting for leases. The Group, as a lessee, has recognised right-of-use assets representing its rights to use the underlying assets and lease liabilities representing its obligation to make lease payments. Lessor accounting remains similar to previous accounting policies.

The group has initially applied IFRS 16 as from 1 January 2019. The group has elected to use the modified retrospective approach and has therefore recognised the cumulative effect of initial application as an adjustment to the opening balance of equity at 1 January 2019. Comparative information has not been restated and continues to be reported under IAS 17.

The details of the changes in accounting policies are disclosed below.

#### (b) IFRS 16, Leases

#### As a lessee

As a lessee, the Group previously classified leases as operating or finance leases based on its assessment of whether the lease transferred substantially all of the risks and rewards of ownership.

Under IFRS 16, the Group recognises right-of-use assets and lease liabilities for more leases – i.e. these leases are on-balance sheet. The change in the definition of a lease mainly related to the concept of control. IFRS 16 defines a lease on the basis of whether a customer controls the use of an identified asset for a period of time, which may be determined by a defined amount of use. Control is conveyed where the customer has both the right to direct the use of the identified asset and to obtain substantially all the economic benefits from that use.

However, the Group has elected not to recognise right-of-use assets and lease liabilities for some leases of low-value assets or short-term assets. The Group recognises the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

#### 2 Changes in accounting policies (continued)

#### (b) IFRS 16, Leases (continued)

The group applies the new definition of a lease in IFRS 16 only to contracts that were entered into or changed on or after 1 January 2019. For contracts entered into before 1 January 2019, the group has used the transitional practical expedient to grandfather the previous assessment of which existing arrangements are or contain leases.

#### (i) Significant accounting policies

The Group recognises a right-of-use asset and lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, and subsequently at cost less any accumulated depreciation and impairment losses, and adjusted for certain remeasurements of the lease liability. When a right-of-use asset meets the definition of investment property, it is presented in investment property.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease, or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The lease liability is subsequently increased by the interest cost on the lease on the lease liability and decreased by lease payment made. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, a change in the estimate of the amount expected to be payable under a residual value guarantee, or as appropriate, changes in the assessment of whether a purchase or extension option is reasonably certain to be exercised or a termination option is reasonably certain not to be exercised.

The Group has applied judgement to determine the lease term for some lease contracts in which it is a lease that include renewal options. The assessment of whether the Group is reasonably certain to exercise such options impacts the lease term, which significantly affects the amount of lease liabilities and right-of-use assets recognised.

#### (ii) Transition

At transition, for leases classified as operating leases under IAS 17, lease liabilities were measured at the present value of the remaining lease payments, discounted at the Group's incremental borrowing rates as at 1 January 2019.

The Group used the following practical expedients when applying IFRS 16 to leases previously classified under IAS 17.

- Applied the exemption not to recognise right-of-use assets and liabilities for leases with less than 12 months of lease term.

- Excluded initial direct costs from measuring the right-of-use assets at the date of initial application.

- Used hindsight when determining the lease term if the contract contains options to extend or terminate the lease.

#### As a lessor

The accounting policies applicable to the Group as a lessor are not different from those under IAS 17.

#### 3. Revenue

Revenue represents the sales value of goods sold, services provided to customers, hire purchase financing income, rental income, income from sale of properties, management service fees, agency commission and handling fees and warranty income, net of goods and services taxes where applicable, is analysed as follows:

#### (a) Disaggregation of revenue

Disaggregation of revenue from contracts with customers by major products or services lines and geographical location of customers is as follows:

	Six months ended 30 June		
	2019	2018	
	HK\$'000	HK\$'000	
	(Unaudited)	(Unaudited)	
Revenue from contracts with customers within the scope of IFRS 15			
Disaggregated by major products or services lines			
- Sale of goods	3,211,910	4,266,058	
- Rendering of services	3,584,607	3,352,467	
- Gross proceeds from properties sold	-	18,825	
- Agency commission and handling fees	37,429	54,747	
- Warranty income	4,331	7,791	
Revenue from other sources			
- Gross rentals from investment			
properties	50,823	54,510	
- Hire purchase financing income	22,387	24,627	
-	6,911,487	7,779,025	
-			

	Revenue Six months ended 30 June		
	<b>2019</b> <b>HK\$'000</b> (Unaudited)	<b>2018</b> <b>HK\$'000</b> (Unaudited)	
Disaggregated by geographical location of customers	(Unauanea)	(Unauaitea)	
- Singapore	1,101,488	1,715,262	
- PRC	395,999	421,652	
- Thailand	428,124	365,615	
- Japan	3,340,224	3,103,962	
- Taiwan	830,158	1,157,170	
- Others	815,494	1,015,364	
	6,911,487	7,779,025	

#### **3. Revenue (continued)**

#### (b) Segment results

Disaggregation of revenue from contracts with customers by timing of revenue recognition, as well as information regarding the Group's reportable segments as provided to the Group's most senior executive management for the purposes of resource allocation and assessment of segment performance for the periods ended 30 June 2019 and 2018 is set out below.

	Motor vehicle and dealersl Six months er	nip business	Heavy commo industrial distribution a busi Six months en	equipment nd dealership ness	Property and deve Six months er	lopment	Transpor Six months en		Other ope Six months end		Consolida Six months ende	
	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018	2019	2018
	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000	HK\$'000
Disaggregated by timing of revenue recognition	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
Point in time	2,993,309	4,035,572	69,466	83,914	-	18,825	-	-	149,134	146,572	3,211,909	4,284,883
Over time	204,035	224,028	38,691	47,175	48,956	52,499	3,340,224	3,103,962	67,672	66,478	3,699,578	3,494,142
Revenue from external customers	3,197,344	4,259,600	108,157	131,089	48,956	71,324	3,340,224	3,103,962	216,806	213,050	6,911,487	7,779,025
EBITDA	71,943	406,945	16,427	(28,809)	72,325	92,357	333,286	215,640	17,320	13,323	511,301	699,456

#### **3. Revenue (continued)**

#### (c) Reconciliation of reportable segment profit or loss

	Six months ended 30 Ju		
	2019 HK\$'000	2018 HK\$'000	
	(Unaudited)	(Unaudited)	
Total segment EBITDA	511,301	699,456	
Depreciation and amortisation	(298,185)	(162,554)	
Interest income	14,668	19,633	
Finance costs	(51,205)	(46,652)	
Share of profits less losses of associates	36,100	36,339	
Consolidated profit before taxation	212,679	546,222	

#### 4. **Profit before taxation**

Profit before taxation is arrived at after charging/(crediting):

	Six months ended 30 June		
	2019	2018	
	HK\$'000	HK\$'000	
	(Unaudited)	(Unaudited)	
Finance costs	51,205	46,652	
Amortisation of interest in leasehold land	4,446	3,908	
Depreciation of property, plant and equipment	167,897	158,646	
Depreciation of right-of-use assets	125,842	-	
Dividend income	(54,032)	(52,612)	
(Gain)/loss on disposal of property, plant and equipment	(2,597)	667	

#### 5. Income tax expense

The analysis of income tax expense is as follows:

	Six months ended 30 Ju 2019 20 HK\$'000 HK\$' (Unaudited) (Unaudit			
Hong Kong	325	1,996		
Singapore	14,844	16,741		
Others	54,330	128,363		
	69,499	147,100		

The Group's applicable tax rate represents the weighted average of the statutory corporate income tax rates, which mainly range between 16.5% (2018: 16.5%) and 30.62% (2018: 30.86%), in the tax jurisdictions in which the Group operates.

	Six months ended 30 June		
	2019	2018	
	HK\$'000	HK\$'000	
	(Unaudited)	(Unaudited)	
Interim dividend declared of HK\$0.02			
(2018: HK\$0.025) per ordinary share	40,266	50,333	

#### 7. Earnings per share

The calculation of basic earnings per share for the six months ended 30 June 2019 is based on net profit attributable to equity shareholders of the Company of HK\$97,137,000 (2018: HK\$346,976,000) and the weighted average number of shares of 2,013,309,000 (2018: 2,013,309,000) in issue during the period.

Diluted earnings per share for the periods ended 30 June 2019 and 2018 is the same as the basic earnings per share as there were no dilutive securities outstanding during the periods presented.

#### 8. Investments designated as at fair value through other comprehensive income

Equity securities	<b>At 30 June</b> 2019 <b>HK\$'000</b> (Unaudited)	At 31 December 2018 HK\$'000 (Audited)
Listed outside Hong Kong, designated as at fair value through other comprehensive income	2,150,437	1,896,746

#### Financial assets at fair value through other comprehensive income

The Group designated all of its investments in equity securities as at fair value through other comprehensive income under IFRS 9 as listed below. This designation was chosen as the investments are held for strategic purposes.

	Fair va	lue	Dividend incon	ne recognised	
		At 31			
	At 30 June December		Six months e	Six months ended 30 June	
	2019		2019	2018	
	<b>HK\$'000</b> (Unaudited)	HK\$'000 (Audited)	<b>HK\$'000</b> (Unaudited)	HK\$'000 (Unaudited)	
	(Onduduied)	(manea)	(Onananea)	(Onununeu)	
Investments in Subaru Corporation	2,147,483	1,893,786	53,134	51,691	
Others	63,135	60,139	898	921	
	2,210,618	1,953,925	54,032	52,612	

Subaru Corporation ("Subaru"), listed on the Tokyo Stock Exchange, manufactures passenger cars, buses, motor vehicle parts and industrial machinery and the Company also produces aircraft parts.

#### 8. Investments designated as at fair value through other comprehensive income (continued)

Fair value gain for the six months ended 30 June 2019 is mainly contributed by the HK\$253,697,000 increase in fair value of the Group's equity investment in Subaru. There was no significant addition nor disposal for this equity security during the period ended 30 June 2019.

There were no transfers of any cumulative gain or loss within equity during the period.

#### 9. Trade debtors

As of the end of the reporting period, the ageing analysis of trade debtors, based on invoice date and net of loss allowances, is as follows:

	At 30 June 2019 HK\$'000 (Unaudited)	At 31 December 2018 HK\$'000 (Audited)
0 - 30 days	828,839	771,678
31 - 90 days	265,685	277,336
Over 90 days	113,731	47,278
	1,208,255	1,096,292

The Group allows credit periods ranging from seven days to six months.

#### **10.** Trade creditors

As of the end of the reporting period, the ageing analysis of trade creditors, based on the invoice date, is as follows:

	At 30 June 2019 HK\$'000 (Unaudited)	At 31 December 2018 HK\$'000 (Audited)
0 - 30 days	589,174	573,306
31 - 90 days	165,767	172,729
91 - 180 days	60,283	65,270
Over 180 days	46,054	33,271
	861,278	844,576

#### 11. Equity settled share based transactions

The Group has a stock compensation program (the "Program") which was adopted on 26 November 2015. The Program is operated through a trustee which is independent of the Group. This is a performance-based scheme whereby on 18 December 2015, shares of a listed subsidiary are acquired by the trustee using money contributed as funds by the subsidiary. The shares are distributed by the trustee in accordance with the Rules on Distributions of Board Benefits of the subsidiary based on points given to each of the entitled employees in view of their positions and performance. Incidentally, the shares of the subsidiary shall be distributed to the entitled employees as a general rule when they leave their positions. Each point granted can be converted into one share of the subsidiary at distribution. No vesting condition is required after the points are granted.

The maximum number of points which may be awarded to selected participants under the Program shall not exceed 500,000. The trust fund shall not have a definite expiration date and continue as long as the Program exist. Maximum amount of money to be contributed by the subsidiary is JPY500,000,000 (equivalent to HK\$35,732,000) and further contribution to the trust fund is subject to approval by the board of the subsidiary.

The first grant date is 26 November 2015, in the years after, point is granted to the eligible recipient annually on 30 June. However, if the eligible recipient retires during the fiscal period, the point will be granted on the date of retirement in proportion.

Up to 30 June 2019, a total of 251,920 points were granted to selected participants.

#### (a) The terms and conditions of the grants are as follows:

Points granted to employees:	Number of points
On 26 November 2015	71,420
On 1 July 2016	60,000
On 1 July 2017	57,500
On 1 July 2018	63,000

#### (b) The movements of number of points granted are as follows:

	2019 Number of points	2018 Number of points
Outstanding at the beginning of the period Forfeited during the period	160,000 (4,000)	123,500 (26,500)
Granted during the period Outstanding at the end of the period	156,000	63,000 160,000
Exercisable at the end of the period	156,000	160,000

#### **11.** Equity settled share based transactions (continued)

#### (c) Fair value of points and assumptions

The fair value of services received in return for points granted is measured by reference to the fair value of points granted. The estimate of the fair value of the points granted is measured based on a Black-Scholes model.

Fair value of points and assumptions	1 July 2018	1 July 2017
Fair value at measurement date	JPY954	JPY1,160
Share price	JPY1,201	JPY1,587
Expected volatility (expressed as weighted average volatility used in the modelling under Black-Scholes model)	33.9%	39.3%
Expected option life (expressed as weighted average life used in the modelling under Block Scholag model)	6.9	8 2
modelling under Black-Scholes model)	6.8 years	8.2 years
Expected dividends	3.4%	3.8%
Risk-free interest rate (based on the yield		
of Japanese government bonds)	0.1%	0.0%

The expected volatility is based on the historic volatility (calculated based on the historical daily stock price of the period corresponding to the expected remaining period), adjusted for any expected changes to future volatility based on publicly available information. Changes in the subjective input assumptions could materially affect the fair value estimate.

The closing prices of the subsidiary's shares immediately before the grant of the points on 1 July 2017 and 1 July 2018 were JPY1,587 (equivalent to HK\$110) and JPY1,201 (equivalent to HK\$85) per share respectively.

During the period ended 30 June 2019, the Group recognised a net expense of HK\$1,895,000 (2018: HK\$356,000) as equity settled share based payments in relation to the Program.

#### **12.** Comparative figures

The Group has initially applied IFRS 16 at 1 January 2019. Under the transition methods chosen, comparative information is not restated.

#### **INTERIM DIVIDEND**

The Board is pleased to declare an interim dividend of HK\$0.02 (2018: HK\$0.025) per ordinary share on the shares in issue amounting to a total of HK\$40,266,000 (2018: HK\$50,333,000), which will be payable on 25 September 2019 to shareholders of the Company whose names appear on the Register of Members on 16 September 2019. Dividend warrants will be sent to shareholders on 25 September 2019.

#### **CLOSURE OF REGISTER OF MEMBERS**

The Register of Members will be closed from 13 September 2019 to 16 September 2019, both days inclusive. During this period, no transfer of shares will be effected and registered.

In order to qualify for the entitlement of the interim dividend, all transfer forms accompanied by the relevant share certificates must be lodged with the Company's registrar, Computershare Hong Kong Investor Services Limited, Shops 1712-1716, 17th Floor, Hopewell Centre, 183 Queen's Road East, Wanchai, Hong Kong, not later than 4:30pm on 12 September 2019.

#### MANAGEMENT REVIEW

#### RESULTS

The first six months of 2019 saw geopolitical factors playing out to their extremity, resulting in a very challenging environment for businesses with a regional footprint. Confidence of businesses and consumers alike had toned down substantially. The result is a decrease in sales volume in the Group's key markets of Singapore, Malaysia, Taiwan and Philippines. Although the Group's transportation logistics operations by ZERO CO. LTD in Japan ("Zero") registered revenue increase, the Group's revenue and vehicle sale units for the period declined by 11% and 24% respectively.

The high initial start-up costs coupled with teething logistical and production problems associated with the start of production on 26th February 2019 at the Group's car plant in Thailand also impacted the results.

The Group continues to work towards a leaner, more agile and competitive organization. It conducts continuous review across all areas that have both material long and short-term values to the Group. The Group is committed to reduce cost while improving productivity at all levels of the organization with the view to progressively eliminate Non-Value-Added Activities. In reducing wastages, this action and other programs will result in gradual and marked operational improvements, thus ensuring our long-term competitiveness and sustainability despite all the uncertainties of current and future business climates.

The Group's revenue in the first 6 months of 2019 was HK\$6.911 billion; a 11% decrease as compared to HK\$7.779 billion for the first half of 2018. EBITDA and profit declined to HK\$511.3 million and HK\$143.2 million respectively, due largely to the reduction in revenue and compressed operating margin of 3.3% when compared to 7.2% achieved in the first half of 2018. Lower gross profit, together with higher distribution / administrative expenses attributed to these results.

Revenue and vehicle/industrial machinery sales for the period reached HK\$6.911 billion and 11,299 units respectively as compared to HK\$7.779 billion and 14,860 units for the corresponding period of 2018.

EBITDA of HK\$511.3 million registered a decrease of 26.9%, whilst profit for the period of HK\$143.2 million registered a decrease of 64% when compared to the first half of 2018.

The Group's net gearing ratio computed by dividing the net debt with the total equity was 6.5% as compared to 1.4% for the period ending 31st December 2018.

ROCE, computed by dividing earnings before interest and taxes (EBIT) with total equity plus non-current liabilities, was reduced to 1.7% for the period ending June 2019 as compared to 4.0% at the end of the first six months of 2018.

Net Asset Per Share at 30 June 2019 was HK\$6.14, an increase from the HK\$6.03 as recorded at the end of December 2018. The directors have declared an interim dividend of HK\$0.02 per share for the half year of 2019.

#### SIGNIFICANT INVESTMENTS

As at 30 June 2019, the Group had investments designated as at fair value through other comprehensive income of HK\$2.21 billion. The investments consist of both listed and unlisted equity securities. The vast majority of these investments are equity securities listed on the Tokyo Stock Exchange that were accumulated over the years as strategic long-term investments. The Group recorded an unrealized gain on its investments designated as at fair value through other comprehensive income of HK\$255 million as compared to the unrealized loss of HK\$227 million for the corresponding period in 2018. The gain is due to share prices changes of its listed investments, which are marked to market and is reported in other comprehensive income statement for the period. It is not expected that such unrealized fair value gain on its investments will be reclassified to the Group's consolidated statement of profit or loss.

#### SINGAPORE AND CHINA

In Singapore, the automotive industry was affected by both a decreased in the COE quota and a softer GDP growth, particularly in the retail sectors. The Group recorded a double-digit decline in sales volume and revenue. The Group expects the 2nd half to be equally challenging.

The Hong Kong business recorded strong sales volume in the 1st half. However, the 2nd half of the year looks challenging because of a very uncertain business climate arising from very complex domestic issues with which the Hong Kong people and its government will have to grapple and overcome.

China automotive markets continue to experience negative growth in the 1st half of the year. Our automotive manufacturing operations in Nanjing and Xiamen are showing progress in its sales recovery as a result of our continuing effort to broaden our customer base and upgrading of our products line-up.

Against the backdrop of a fast-changing global macroeconomic climate, China is likely to continue as a relatively fast growing and large economy with a bright future. The Group believes that it is unwise not to be engaged in this large and prospective automotive market. Thus, we will continue to persevere for the long-term benefits that this market of great potential may offer.

#### TAIWAN AND PHILIPPINES

Taiwan new vehicle market experienced negative growth in the 1st half of 2019. The Group registered a doubledigit sales decline. The 2nd half of the year looks more promising.

Similarly, Philippines also recorded sales decline. Notwithstanding, sales in the 2nd half has been stabilizing.

#### CKD MARKETS OF MALAYSIA, THAILAND AND VIETNAM

The Group's joint venture plant started production of Subaru cars in February 2019. These vehicles are sold through our Group's networks and dealers in Malaysia and Thailand. Shipments to Vietnam will commence only in the 2nd half of 2019. As the above Asean countries adopt vehicle taxation methodologies based on CKD regimes, businesses in these countries are feasible and competitive only if production are in local CKD production format.

In Malaysia, the Group recorded a decline in revenue compared to previous year whereas the start of production at the joint venture plant had contributed to a significant increase in sales of the new Forester in Thailand.

In Vietnam, the sale of Thailand produced cars will start in the 2nd half of this year. We expect good sales volume based on initial sales responses. The Group will, in the coming months, progressively develop and add sales, service and parts networks in this country to support the growing sales.

The Truck and Industrial machinery operations are continually being scaled down and streamlined to reduce cost and waste.

#### JAPAN

The Group's transportation logistics operations represented by Zero in Japan achieved an increase in revenue, despite the softness in the domestic automobile new vehicle market in the first half of 2019. Zero's profitability was satisfactory.

Zero continues to expand its core customer base in both its logistic and human resource businesses, despite many challenges of driver shortages, government labour reform policies and higher compliance costs associated with vehicle restriction laws.

#### PROSPECTS

The Group envisages increased risks enveloping the geopolitical and global trade environment, coupled with rapidly changing automotive industry safety and vehicle emissions policies. Another threat that would impact vehicle sales negatively in the near future is the global trend of customers meeting their transportation needs via services provided by ride hailing companies rather than purchasing or owning their own vehicles.

Focusing on developing a culture of resilience and cost competitiveness continuously is not only the backbone of our operations but central to the management of our retail / distribution and logistics networks. It is also our overall investment philosophy. We are optimistic that this will ensure a sustainable long-term growth of our businesses in the Asian markets, an area that holds vast opportunities and a region that offers great promise.

#### PURCHASE, SALE OR REDEMPTION OF THE COMPANY'S LISTED SECURITIES

There were no purchase, sale or redemption of the Company's shares by the Company or any of its subsidiaries during the period.

#### AUDIT COMMITTEE

The Audit Committee has reviewed with management the unaudited consolidated interim financial statements of the Group for the period ended 30 June 2019.

#### CORPORATE GOVERNANCE CODE

No Director is aware of any information which would reasonably indicate that the Company is not, or was not, at any time during the six months ended 30 June 2019, acting in compliance with the Corporate Governance Code as set out in Appendix 14 of the Listing Rules of the Stock Exchange. The non-executive Director and independent non-executive Directors were not appointed for a specific term but are subject to retirement by rotation and re-election at the Company's annual general meeting in accordance with the Company's Bye-laws. The Chairman had been instrumental in listing the Group. He has in-depth professional knowledge of, and extensive experience in the automobile industry and full cognizance of the workings of the business operations of the Group. In view of this, the Board would like him to continue with some executive functions. The balance of power and authority is ensured by the participation and input of the other Board members who are highly qualified and experienced professionals. The roles of the respective executive Directors and senior management who are in charge of different disciplinary functions complement the role of the Chairman and Chief Executive Officer. The Board believes that this structure is conducive to strong and consistent leadership enabling the Group to make and implement decisions promptly and efficiently.

The Board is currently carrying out the responsibilities of the nomination committee until it appoints suitable members to this committee.

By Order of the Board **Sng Chiew Huat** Finance Director Hong Kong, 27 August 2019

Website: http://www.tanchong.com

As at the date of this announcement, the executive Directors are Mr. Tan Eng Soon, Mr. Glenn Tan Chun Hong, Mr. Tan Kheng Leong and Mdm. Sng Chiew Huat. The non-executive Director is Mr. Joseph Ong Yong Loke. The independent non-executive Directors are Mr. Ng Kim Tuck, Mr. Azman Bin Badrillah, Mr. Prechaya Ebrahim and Mr. Teo Ek Kee.